WEMADE MAX

10 FY2023 Earnings Results

WEMADE MAX
INVESTOR RELATIONS

2023. 05. 10.

Disclaimer

The financial information under this document is the sales performance of WEMADE MAX Co., Ltd. (the "Company") written in accordance with K-IFRS. The result of 1Q 2023 is provided as reference to investors, and some parts of this document are subject to change due to result of external audit.

This document contains forward-looking statements regarding financial situation and performance, as well as information related to plans and goals of the executives of the Company and its subsidiaries. Forward-looking statements include predictive information of the Company, and it may be changed by unknown risks, uncertainties and other factors which may influence the actual results or performance of the Company.

This document is written based on the current financial status. Please note that the actual results and performance of the Company may be materially different than those expressed in this document. The Company has no liability to outwardly perform based on new information or incidents which may be occurred in the future.

WEMADE MAX (Consolidated)

Joy Studio Co., Ltd., LightCON Co., Ltd., Wemade Next Co., Ltd., Wemade Connect Co., Ltd., LikeIT Games Co., Ltd., Nexelon Co., Ltd., Nitro(X) Co., Ltd.,

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1. Key Results and Plans

1Q 2023 Results

Enhanced
Development
Capabilities

Released Game
Updates and
Organized
Promotion Events

- Wemade Connect, made a strategic investment in 'GB00ST, acquiring a 20.0% stake (January 18th)
- WemadMax, took 33.3% stake in 'Tiny Studio' through equity investment(March 2nd)
- Wemade Connect, <My Secret Bistro: Cooking Game> collaborated with Lotte World Adventure (January 10th)
- Wemade Connect, <Everytown> held the 'Festival of Affection's town' event for the 10th Anniversary of Service
 (March 1st ~ March 31st)
- Wemade Next, <Mir 4> updated various features including new growth system 'Potential' and the new area 'Shin-Giseon, Black Dragon's Top 4 floors', etc. (January 5th ~ March 30th)

2Q 2023 Update and Plans

8 New Games being prepared for WEMIX Platform

- LightCON, developing the blockchain Social Casino game <BYLO CASINO(formerly Vegas)> and <Valkyrious>
- Wemade Connect, to release globally blockchain games <Abyssrium Origin> and <BETNEX(formerly SpoLive), etc.

New Mobile Game under development

Wemade Connect, Working on the creation of a new mobile MMORPG game <Legend of Mir 2: Fate>
 and 2 types of idle RPG games <Dragon Princess Idle(Tentative)> and <Paladin Idle(Tentative)>

[Unit: Million KRU]]

2. 1Q 2023 Summary of Consolidated Financial Results

- Revenue (-2.1% QoQ, -22.8% YoY): Fell QoQ followed by the stabilized sales of existing mobile games <MIR4> and <MIR4 global>
- Operating Income (+48.4% QoQ, -69.6% YoY): Soared QoQ thanks to reduction in marketing costs and service fees
- Net Income (Turned to profit QoQ, -69.1% YoY): Turned to profit QoQ led by increase in financial Income including foreign currency transaction gain, etc.

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	1Q'23	4Q'22	QoQ	1Q'22	YoY
Revenue	18,032	18,417	-2.1%	23,366	-22.8%
Operating Expenses	15,178	16,494	-8.0%	13,972	+8.6%
Operating Income	2,854	1,923	+48.4%	9,394	-69.6%
Non-Operating Income(loss)	-53	-1,402	-	63	-
Financial Income(loss)	548	-1,172	-	-146	-
Equity Method	-2	-165	-	-159	-
Income before tax	3,347	-815	Turned to profit	9,153	-63.4%
Income tax	514	1,822	-	-0	-
Net Income	2,832	-2,637	Turned to profit	9,153	-69.1%

^{*} Any discrepancies in any table between the totals and the sums of the amounts listed are due to rounding.

3. Sales Breakdown

By Platform

- PC Online (+6.0% QoQ, -9.7% YoY): Rose QoQ mainly on sales increase in <Silkroad>
- Mobile (-4.2% QoQ, -25.4% YoY): Declined QoQ due to the stabilization of existing mobile games <MIR4> and <MIR4 global>
- Royalties (+46.8% QoQ, +27.2% YoY): Increased QoQ thanks to higher royalty sales from <Silkroad>
- Others (-20.4% QoQ, -34.4% YoY): Down QoQ with decreased revenue in license and advertisement

[Unit: Million KRW] 1Q'23 4Q'22 QoQ 1Q'22 YoY 788 -9.7% PC Online 711 671 +6.0% 15,105 15,772 20,238 -25.4% Mobile -4.2% Royalties 1,406 958 +46.8% 1,105 +27.2% 810 1,017 **Others** -20.4% 1,235 -34.4% 18,032 Total 18,417 -2.1% 23,366 -22.8%

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3. Sales Breakdown

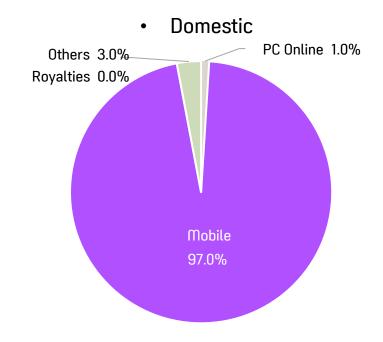
By Region

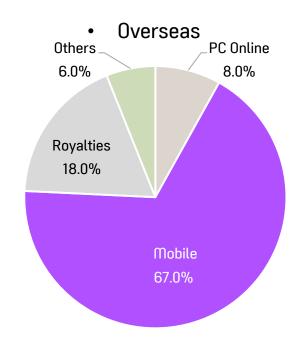
• Domestic (-7.2% QoQ, +2.4% YoY): Declined QoQ as a result of softened sales of existing mobile games

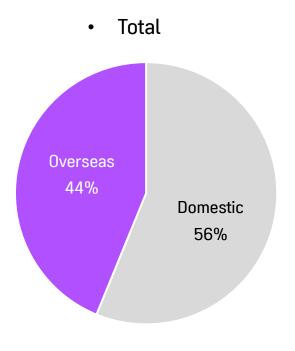
• Overseas (+5.4% QoQ, -41.4% YoY): Slightly climbed QoQ driven by continuous sales growth of mobile MMORPG game <Mir4 global>

					[Unit: Million KRW]
	1Q'23	4Q'22	QoQ	1Q'22	YoY
Domestic	10,131	10,920	-7.2%	9,893	+2.4%
Overseas	7,901	7,497	+5.4%	13,473	-41.4%
Total	18,032	18,417	-2.1%	23,366	-22.8%

^{*} Any discrepancies in any table between the totals and the sums of the amounts listed are due to rounding.







4. Operating Expenses

• Operating Expenses (-8.0% QoQ, +8.6% YoY): Dropped QoQ on lower marketing costs and service fees

• 1Q'23 Operating Expenses

[Unit: Million KRW]

	1Q'23	4Q'22	QoQ	1Q'22	YoY
Labor*	8,343	8,380	-0.4%	6,880	+21.3%
Service Fee	4,298	5,311	-19.1%	4,404	-2.4%
Marketing	936	1,738	-46.1%	1,054	-11.2%
Taxes	231	87	+166.4%	145	+59.8%
Others	1,370	978	+40.0%	1,489	-8.0%
Total	15,178	16,494	-8.0%	13,972	+8.6%

[•] Includes wage, retirement benefits, employee benefits, stock compensation cost.

^{*} Any discrepancies in any table between the totals and the sums of the amounts listed are due to rounding

5. Summary of Consolidated Financial Statements

Consolidated Balance Sheet

[Unit: 100 Million KRW] 2021 2022 1Q23 534 1,288 1,263 **Total Assets Current Assets** 316 1,022 993 219 206 270 **Non-current Assets Total Liabilities** 261 431 437 320 104 319 **Current Liabilities** Non-current Liabilities 157 111 119 **Total Equity** 273 797 825 79 166 Capital Stock 166 **Retained Earnings** -405 -152 -117 **Total Liabilities & Equity** 534 1,228 1,263

Consolidated Income Statement

		[Unit	: 100 Million KRW]
	2021	2022	1Q23
Revenue	355	862	180
Operating Expenses	352	610	151
Operating Profit	3	253	29
Non-operating Income(loss)	-18	-9	4
Income before tax	-15	244	33
Income tax	1	18	5
Net Income	-15	226	28
Controlling Interest	-13	250	35
Non-controlling Interest	-2	-27	-7

^{*} Above consolidated Income Statement figures are YTD figures

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