

2023 Q1 Earnings Results

April 26, 2023 | Investor Relations



Disclaimer

You Dream, We Display.

At the time, the external auditor has not yet completed its review of LG Display's Q1 2023 earnings report. The following is provided for the convenience of our investors and the contents herein are subject to change during the audit review process of the external auditor.

All information on the financial performance of the company presented herein was prepared on a consolidated basis in accordance with the International Financial Reporting Standards applicable in the Republic of Korea.

Please note that expectations and projections about future events included in this data reflect existing market conditions and LG Display's current management direction and may vary based on changes to the market environment or the company's strategic direction.



Revenues & Profits

You Dream, We Display.

(Unit: KRW Bn, %)

	Q1'22	Q4'22	Q1′23	QoQ	YoY
Revenues	6,471	7,302	4,411	-40%	-32%
The Little					
Operating Income	38	-876 -12%	-1,098 -25%	N/A	N/A
ЕВПОА*	1,211 19%	209	-80 -2%	N/A	N/A
Income Before Tax	37	-1,860	-1,475	N/A	N/A
Net Income	54	-2,094	-1,153	N/A	N/A

Source : Unaudited, Company financials K-IFRS(Consolidated)

*EBITDA = Operating Income + Depreciation + Amortization K-IFRS(Consolidated)

Details

Environment

- 01 Macro uncertainties continued
 - Sluggish set demand
 - Inventory corrections across downstream industries
- O2 Weak demand for high-end products

Major Issues

- TV LCD TV Exit Strategy
 OLED TV seasonal impact
- T Decline in high-end segment
- SP Seasonal decline in mobile panel shipment

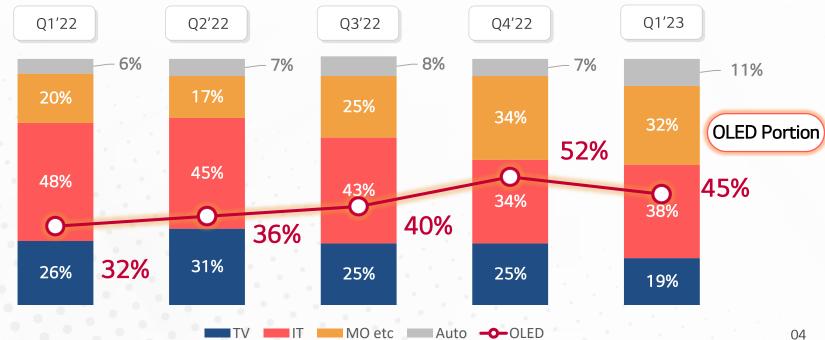
Shipment & Product Revenue Mix

· Shipment declined while ASP increased, due to seasonality and the impact of LCD TV Exit strategy

Shipment and ASP

	Q1′22	Q2'22	Q3'22	Q4'22	Q1'23
Area Shipment (Mm²)	8.1	7.8	7.7	7.9	4.2
QoQ	-13%	-4%	-2%	2%	-46%
ASP per m ² (USD)	660	566	675	708	850
QoQ	- 18%	- 14%	19%	5%	20%

Product Revenue Mix



Financial Positions & Cash Flow



(Unit: KRW Bn)

- Inventory level maintained below 3 trillion won driven by active inventory management
- Key Financial ratios were up on rise in debt in order to strengthen liquidity position

Financial Positions

(Unit: KRW Bn)

	Q1'22	Q4'22	Q1'23			
Asset	38,267	35,686	36,644			
Current Assets	13,138	9,444	9,854			
Cash *	4,111	3,547	3,894			
Inventory	4,230	2,873	2,811			
Non-Current Assets	25,129	26,242	26,791			
Liabilities	23,510	24,367	26,115			
Current Liabilities	14,535	13,962	12,758			
Non-Current Liab.	8,974	10,405	13,357			
Shareholder's Equity	14,757	11,319	10,529			
Debts	13,052	14,991	17,179			
Net Debts	8,941	11,444	13,286			
Liabilities to Equity Ratio	159%	215%	248%			
Current Ratio	90%	68%	77%			
Net Debt to Equity Ratio	61%	101%	126%			

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	Q1'22	Q4'22	Q1'23
Cash at Beginning of Quarter	4,285	3,264	3,547
Cash Flow from Operating Activities	752	855	(443)
Net Income (Loss)	54	(2,094)	(1,153)
Depreciation & Amortization	1,172	1,084	1,018
Change in Working Capital & Others *	(474)	1,865	(308)
Cash Flow from Investing Activities	(1,201)	(1,367)	(1,039)
Cash Flow before Financing Activities	(449)	(512)	(1,482)
Financing Activities	298	853	1,850
ETC.	(23)	(58)	(21)
Net Change in Cash	(174)	283	347
Cash at the End of Quarter	4,111	3,547	3,894

Cash includes deposits at financial institutions

^{*} Change of W/C includes F/X effects

^{*} Cash includes short term financial instruments. Source: Unaudited, Company financials K-IFRS (Consolidated)



Appendix. IFRS Statements of Income



(Unit: KRW Bn)

Accounts	Q1'21	Q2'21	Q3'21	Q4'21	2021	Q1′22	Q2'22	Q3'22	Q4'22	2022	Q1′23
Revenue	6,883	6,966	7,223	8,807	29,878	6,471	5,607	6,771	7,302	26,152	4,411
COGS	5,651	5,515	5,915	7,492	24,573	5,654	5,332	6,721	7,322	25,028	4,794
Gross Profit	1,232	1,451	1,308	1,315	5,305	818	276	51	-20	1,124	-383
Operating Income	523	701	529	476	2,231	38	- 488	- 759	- 876	-2,085	-1,098
EBITDA	1,620	1,770	1,696	1,645	6,731	1,211	662	391	209	2,472	-80
Income before tax	324	550	609	236	1,719	37	- 512	-1,099	-1,860	-3,433	-1,475
Net Income	266	424	464	180	1,334	54	-382	-774	-2,094	-3,196	-1,153
EPS (Unit: KRW)	744	1,185	1,296	502	3,727	152	-1,068	-2,163	- 5,852	-8,931	-3,223
Margins (%)											
Gross Margin	17.9	20.8	18.1	14.9	17.8	12.6	4.9	0.7	-0.3	4.3	-8.7
Operating Margin	7.6	10.1	7.3	5.4	7.5	0.6	-8.7	-11.2	-12.0	-8.0	-24.9
EBITDA Margin	23.5	25.4	23.5	18.7	22.5	18.7	11.8	5.8	2.9	9.5	-1.8

Source: Unaudited, Company financials

K-IFRS (Consolidated)

Appendix. IFRS Statements of Financial Position



(Unit: KRW Bn)

			(Office					
Q1′21	Q2'21	Q3′21	Q4'21	Q1′22	Q2′22	Q3′22	Q4'22	Q1′23
36,392	36,319	37,602	38,155	38,267	38,305	40,134	35,686	36,644
4,309	4,208	4,288	4,575	3,774	2,683	2,865	2,359	2,382
4,352	4,317	4,209	4,285	4,111	3,669	3,264	3,547	3,894
2,352	2,723	3,580	3,350	4,230	4,722	4,517	2,873	2,811
23,158	22,563	22,995	23,392	23,510	23,675	25,850	24,367	26,115
3,975	3,737	4,329	4,814	5,270	4,491	5,029	4,062	3,935
3,671	4,402	4,907	4,007	4,805	6,011	5,156	5,434	5,214
10,638	9,416	8,544	8,657	8,247	7,975	10,135	9,557	11,966
13,234	13,756	14,607	14,763	14,757	14,630	14,284	11,319	10,529
36,985	38,444	40,823	41,257	41,243	40,888	39,919	31,634	29,425
75.2	69.1	63.3	56.8	60.6	70.5	84.2	101.1	126.2
	36,392 4,309 4,352 2,352 23,158 3,975 3,671 10,638 13,234 36,985	36,392 36,319 4,309 4,208 4,352 4,317 2,352 2,723 23,158 22,563 3,975 3,737 3,671 4,402 10,638 9,416 13,234 13,756 36,985 38,444	36,392 36,319 37,602 4,309 4,208 4,288 4,352 4,317 4,209 2,352 2,723 3,580 23,158 22,563 22,995 3,975 3,737 4,329 3,671 4,402 4,907 10,638 9,416 8,544 13,234 13,756 14,607 36,985 38,444 40,823	36,392 36,319 37,602 38,155 4,309 4,208 4,288 4,575 4,352 4,317 4,209 4,285 2,352 2,723 3,580 3,350 23,158 22,563 22,995 23,392 3,975 3,737 4,329 4,814 3,671 4,402 4,907 4,007 10,638 9,416 8,544 8,657 13,234 13,756 14,607 14,763 36,985 38,444 40,823 41,257	36,392 36,319 37,602 38,155 38,267 4,309 4,208 4,288 4,575 3,774 4,352 4,317 4,209 4,285 4,111 2,352 2,723 3,580 3,350 4,230 23,158 22,563 22,995 23,392 23,510 3,975 3,737 4,329 4,814 5,270 3,671 4,402 4,907 4,007 4,805 10,638 9,416 8,544 8,657 8,247 13,234 13,756 14,607 14,763 14,757 36,985 38,444 40,823 41,257 41,243	36,392 36,319 37,602 38,155 38,267 38,305 4,309 4,208 4,288 4,575 3,774 2,683 4,352 4,317 4,209 4,285 4,111 3,669 2,352 2,723 3,580 3,350 4,230 4,722 23,158 22,563 22,995 23,392 23,510 23,675 3,975 3,737 4,329 4,814 5,270 4,491 3,671 4,402 4,907 4,007 4,805 6,011 10,638 9,416 8,544 8,657 8,247 7,975 13,234 13,756 14,607 14,763 14,757 14,630 36,985 38,444 40,823 41,257 41,243 40,888	36,392 36,319 37,602 38,155 38,267 38,305 40,134 4,309 4,208 4,288 4,575 3,774 2,683 2,865 4,352 4,317 4,209 4,285 4,111 3,669 3,264 2,352 2,723 3,580 3,350 4,230 4,722 4,517 23,158 22,563 22,995 23,392 23,510 23,675 25,850 3,975 3,737 4,329 4,814 5,270 4,491 5,029 3,671 4,402 4,907 4,007 4,805 6,011 5,156 10,638 9,416 8,544 8,657 8,247 7,975 10,135 13,234 13,756 14,607 14,763 14,757 14,630 14,284 36,985 38,444 40,823 41,257 41,243 40,888 39,919	36,392 36,319 37,602 38,155 38,267 38,305 40,134 35,686 4,309 4,208 4,288 4,575 3,774 2,683 2,865 2,359 4,352 4,317 4,209 4,285 4,111 3,669 3,264 3,547 2,352 2,723 3,580 3,350 4,230 4,722 4,517 2,873 23,158 22,563 22,995 23,392 23,510 23,675 25,850 24,367 3,975 3,737 4,329 4,814 5,270 4,491 5,029 4,062 3,671 4,402 4,907 4,007 4,805 6,011 5,156 5,434 10,638 9,416 8,544 8,657 8,247 7,975 10,135 9,557 13,234 13,756 14,607 14,763 14,757 14,630 14,284 11,319 36,985 38,444 40,823 41,257 41,243 40,888 39,919 31,634

^{*} Cash includes short term financial instruments

Source: Unaudited, Company financials K-IFRS (Consolidated)

Appendix. IFRS Statements of Cash Flow



(Unit: KRW Bn)

Accounts	Q1′21	Q2'21	Q3'21	Q4'21	2021	Q1′22	Q2'22	Q3'22	Q4'22	2022	Q1′23
Net Income (Loss)	266	424	464	180	1,334	54	-382	-774	-2,094	-3,196	-1,153
Depreciation & Amortization	1,097	1,068	1,167	1,169	4,501	1,172	1,151	1,151	1,084	4,557	1,018
Others	477	512	192	286	1,467	-852	-129	0	682	-299	-221
Working Capital*	-777	-508	-345	428	-1,202	378	-181	561	1,183	1,941	-87
Cash Flow from Operating Activities	1,063	1,496	1,478	2,063	6,100	752	459	937	855	3,003	-443
Cash Flow from Investing Activities**	-778	-916	-966	-986	-3,646	-1,201	-1,276	-1,843	-1,367	-5,687	-1,039
Net Cash flow before Financing Activities	285	580	512	1,077	2,454	-449	-817	-906	-512	-2,684	-1,482
Financing Activities	-214	-599	-603	-983	-2,399	298	647	523	853	2,321	1,850
Dividends	0	0	0	0	0	0	-233	0	0	-233	0
Change in non- controlling interest***	-16	-16	-17	-18	-67	-23	-39	-22	-58	-142	-21
Net Change in Cash	55	-35	-108	76	-12	-174	-442	-405	283	-738	347

Working Capital consists of net change in AR, Inventory, AP and F/X effect

Source: Unaudited, Company financials K-IFRS (Consolidated)

Cash Flow from Investing Activities exclude increase (decrease) of short term financial instruments.

Equity investments from other companies

Appendix. EBITDA Calculation



(Unit: KRW Bn)

Accounts	Q1′21	Q2'21	Q3′21	Q4'21	2021	Q1′22	Q2'22	Q3'22	Q4'22	2022	Q1′23
1. Operating Income	523	701	529	476	2,231	38	-488	-759	-876	-2,085	-1,098
2. Depreciation	988	944	1,010	1,035	3,977	1,039	1,016	1,014	917	3,986	848
3. Amortization	109	125	157	133	523	134	134	137	167	571	170
ЕВПDA (1+2+3)	1,620	1,770	1,696	1,645	6,731	1,211	662	391	209	2,472	-80

Source: Unaudited, Company financials K-IFRS (Consolidated)

We add depreciation and amortization expense to operating income to calculate EBITDA.

It is a key financial measure used by our senior management to internally evaluate the performance of our business and for other required of discretionary purposes.

We believe that the presentation of EBITDA will enhance an investor's understanding of our operating performance as we believe it is commonly reported and widely used by analysts and investors in our industry. It also provides useful information for comparison on a more comparable basis of our operating performance and those of our competitors, who follow different accounting policies.

EBITDA is not a measure defined by GAAP. Our calculation of EBITDA may not be consistent with other similarly titled measures reported by other companies...